

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 PM-03 L-02 NSC-05 CIAE-00 DODE-00

INR-07 NSAE-00 PA-01 RSC-01 USIA-06 PRS-01 SP-02

SAJ-01 TRSE-00 OMB-01 EB-07 /050 W

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R 201356Z JAN 75

FM AMEMBASSY BONN

TO SECSTATE WASHDC 7355

INFO CINCUSAREUR HEIDELBERG

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E.O. 11652: N/A

TAGS: MARR, MILI, GW

SUBJECT: RESIDUAL VALUE

REF: STATE 237377#

CINCUSAREUR FOR AEAEN-RE AND AEAJA-IA

1. AT JAN. 16 MEETING WITH FINANCE MINISTRY REPS  
(HEITMANN, URBAN), EMBASSY AND USAREUR REPS RESUMED  
US/FRG CONTACTS ON SUBJECT FOR FIRST TIME SINCE  
SPRING 1973 ON BASIS OF INSTRUCTIONS CONTAINED REFTEL.  
FOLLOWING DOCUMENTS WERE HANDED TO FRG REPS:

(A) DRAFT LETTER WITH RESIDUAL VALUE  
FORMULA;

(B) DRAFT ADMINISTRATIVE AGREEMENT WITH ANNEXES,  
IN SLIGHTLY REVISED AND TIGHTENED UP VERSION OF  
DOCUMENT ATTACHED TO KOISCH/CASH LETTER OF JUNE 28,  
1973 (ANNEX B TO BONN'S A-602 OF 9/25/73); AND

(C) SANITIZED NON-PAPER VERSION OF NEGOTIATING  
HISTORY OF "WEAR AND TEAR" AND "NON-REMOVALS" PROVISIONS  
IN SUPPLEMENTARY AGREEMENT TO NATO SOFA (BASED ON  
PAPERS INCLUDED IN KOISCH/CASH LETTER OF JUNE 28,  
1973). FRG REPS AGREED TO STUDY MATERIALS AND TO GIVE  
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US REACTIONS AND COUNTER PROPOSALS THERETO AT NEXT

MEETING. US REPS INVITED THEM TO GIVE REACTIONS IN INFORMAL WRITTEN FORM TO PERMIT EXAMINATION BY EMBASSY, USAREUR AND WASHINGTON OF FRG VIEWS IN THEIR OWN WORDS. BOTH SIDES AGREED THAT REAL NEGOTIATIONS WOULD TAKE PLACE AFTER US SIDE HAD STUDIED FRG RESPONSES AND COUNTER-PROPOSALS, INCLUDING FRG INTERPRETATION OF NEGOTIATING HISTORY ON TWO MAIN OUTSTANDING PROBLEMS.

2. ONLY SUBJECT DISCUSSED SOMEWHAT WAS US CONCEPT OF LEDGER, FRG REPS WONDERING WHETHER THIS WOULD NOT INVOLVE LARGE ADMINISTRATIVE TASK EVEN WHEN BOTH SIDES KNEW THAT BASIC LEDGER ENTRY WOULD BE ZERO. US REP (FUENTES) EMPHASIZED THAT US ABILITY FINALLY TO AGREE TO FRG-PROPOSED RESIDUAL VALUE FORMULA WAS TIED TO ENTIRE PACKAGE, INCLUDING MAINTENANCE OF LEDGER SUBSTANTIALLY AS PROPOSED BY US SIDE. FRG WILL, HOWEVER, BE PROPOSING WAYS OF STREAMLINING LEDGER MAINTENANCE, POSSIBLY IN WAYS THAT MIGHT PROVE ON EXAMINATION TO BE ACCEPTABLE.

3. EMBASSY POUCHING COPIES OF DOCUMENTS LEFT WITH FRG REPS TO WILGIS, EUR/CE BY DS-4 FOR INFORMATION OF EUR/CE AND L/PM.

4. USAREUR IS SEEKING TO PREPARE AN ESTIMATE OF SIZE OF WEAR AND TEAR DAMAGES AND NON-REMOVAL DAMAGES WHICH WE HOPE TO BE ABLE TO TRANSMIT WHEN WE REPORT ON FRG COMMENTS AND COUNTERPROPOSALS TO MATERIALS LEFT WITH THEM JANUARY 16.  
HILLENBRAND

NOTE BY OCT: REFTEL BELIEVED TO BE 237377 OF 1973.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENT DRAFT, NEGOTIATIONS, MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 JAN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975BONN00909  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750021-0388  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750138/aaaabhml.tel  
**Line Count:** 93  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 237377#  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** RESIDUAL VALUE  
**TAGS:** MARR, MILI, GE, (HEITMANN, URBAN)  
**To:** STATE  
**Type:** TE  
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